



AVEVA

presents

***Role of Digitization to Make Chemical
Industry “Aatma Nirbhar”***

October 23, 2020

AVEVA helps you lead with innovation

Collaborate

We harness the power of our ecosystem by working together to bring bold ideas to life.

16,000+
customers

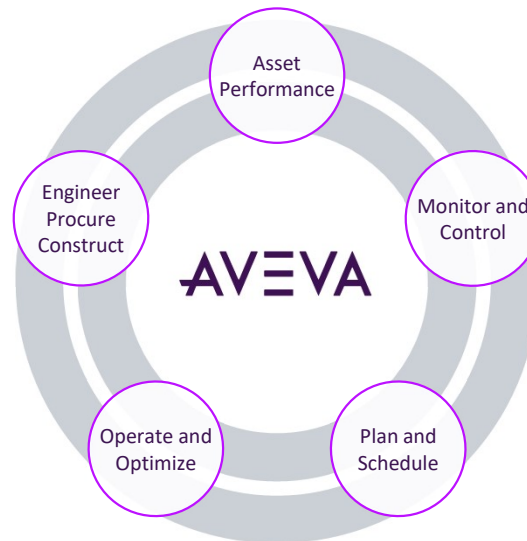
10+
industries

4,600+
employees

4,200
partners

Create

We build leading solutions across the asset and operations lifecycles that turn opportunity into business value.



Pioneer

We discover new ways to empower people and industries, enabling the success of our customers.

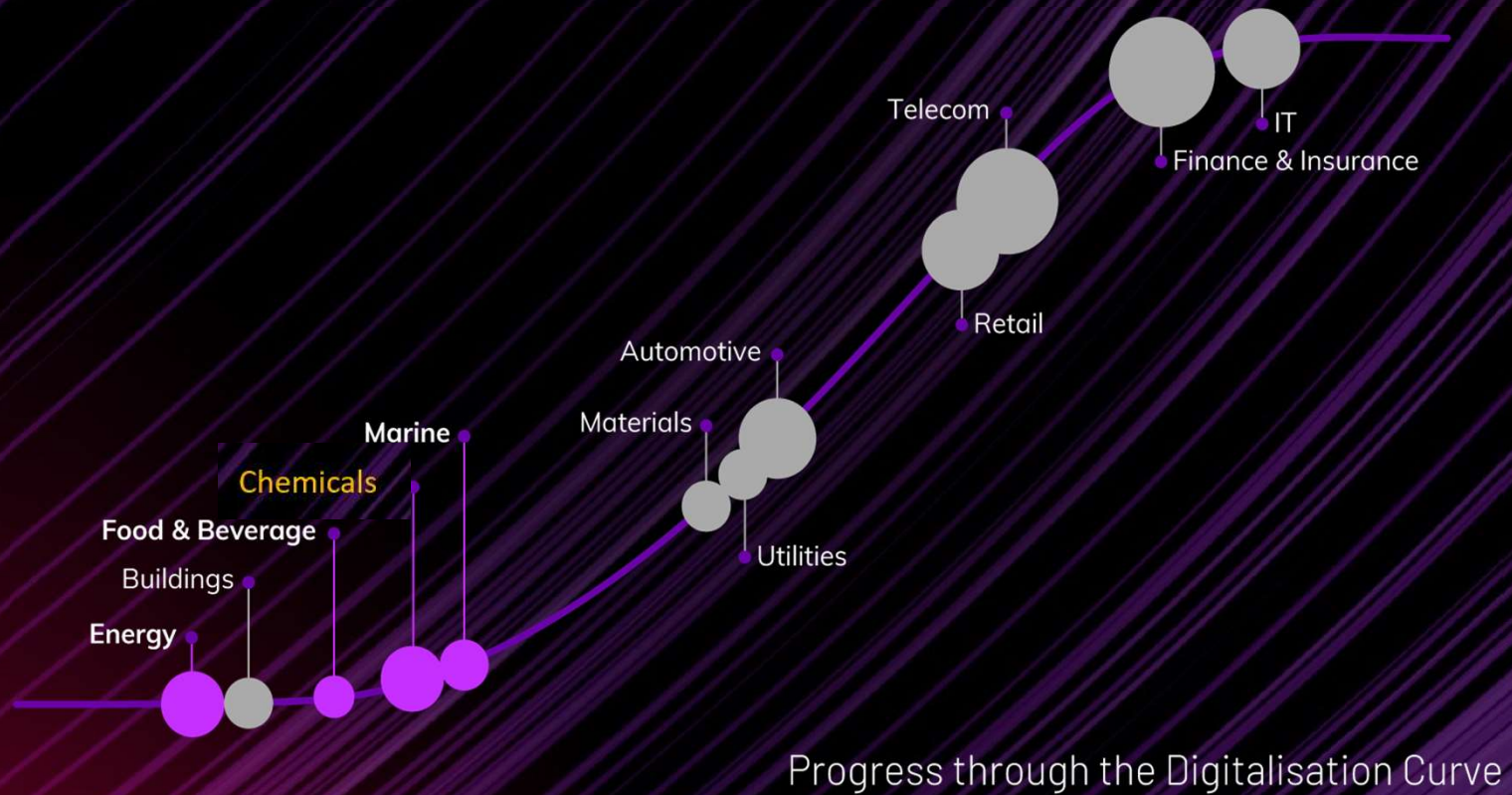
20%
reduction in capital
projects

100+ million
saved from preventing
asset downtime

30%+
improvement in
overall equipment
effectiveness

20%+
increase in
efficiency

Driving the digitalisation in the industrial world



The Chemicals Landscape is Changing Rapidly...

Datacentric & Collaborative Project Execution

70% of Major Capital Projects are overbudget by an average of 40% and late by an average of 20 month

Remote, Autonomous & Safe Operations

COVID-19 has accelerated the need to connect the work to the people, upskill workforce and operate in a safe environment

Sustainability & Carbon Neutrality

45% of Chemical CEOs* will prioritize investing in alternative material sources and processes to beat environmental targets

Value-chain Integration

Chemicals companies will increasingly prioritize Partner Integration across chemicals value chains to maintain agility

* Sources: PwC, 23rd Annual Global CEO Survey, Chemicals respondents (2020=55)

...Longer-term Aspirations are now the Current Imperatives



Reduce CAPEX
Project Risk



Operate sustainably,
maintaining
profitably



Operate critical
assets reliably
and safely



Run agile,
continuously
optimized supply
chains



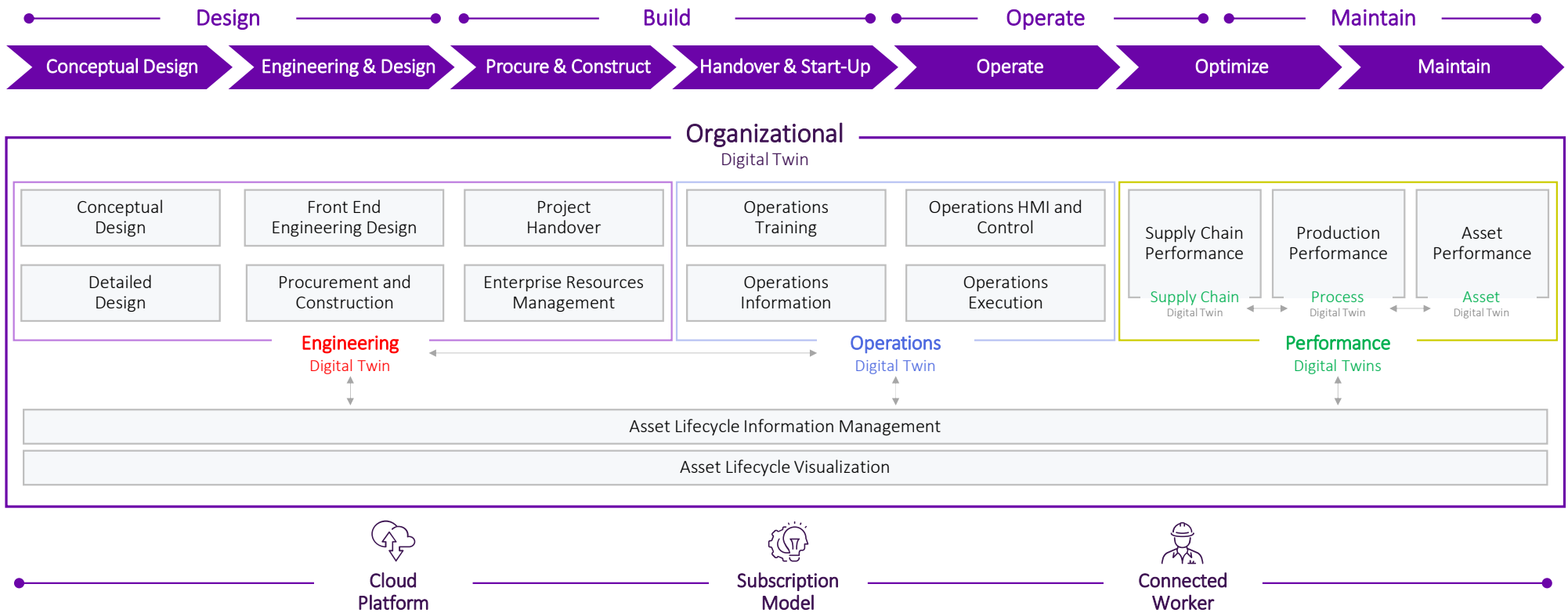
Provide 'remote, digital'
teams rich insights to
collaborate, work
efficiently and safely

"Digitalization is the use of technologies to change a business model and provide new revenue opportunities" (Gartner)

Our Customers in Chemical Industry



AVEVA's Digital Twin uniquely covers the full asset lifecycle...



The background is a dark purple gradient with intricate, glowing white and light purple lines that swirl and curve across the frame, creating a sense of motion and depth. The AVEVA logo is centered in a clean, white, sans-serif font. Below it, the tagline 'We'll take you there' is written in a smaller, white, sans-serif font, with a small trademark symbol (TM) to its right.

AVEVA
We'll take you there™